ProsperChina™ Quarterly Survey Contents



THE FOLLOWING IS A REPRESENTATION OF TOPICS COVERED IN THE CHINA QUARTERLY...

DEMOGRAPHICS

Gender Age Marital status Education Occupation Income Persons in household Persons in household under 18 Household status

ECONOMY

Consumer Confidence Consumer Savings Employment Environment Stock Market Impact of Gas Prices

LIFE CHANGES

More Practical Less Practical Needs Over Wants More Money for Decorating Budget Conscious Spending More Time with Family

PURCHASE INTENTIONS (NEXT 90 DAYS)

Flectronics Children's Clothing Women's Dress Clothing Women's Casual Clothing Men's Dress Clothing Men's Casual Clothing Shoes Health and Beauty Aids Going Out to Eat Sporting Goods Groceries Toys CDs/DVDs/Videos/Books Home Improvement/Hardware Supplies Home Furniture Decorative Home Furnishings Candy Beer/Wine/Alcohol Linens/Bedding/Draperies Lawn & Garden Supplies Internet Catalog TV-Home

RETAIL CATEGORIES—STORES SHOPPED & MONTHLY SPEND

Groceries (also includes reasons for shopped a paritcular store) Health and Beauty Aids Apparel Electronics Prescription Drugs Health Products Beauty Products

BIG DOLLAR PURCHASE INTENTIONS

Computer Furniture Home Appliances House Jewelry/Watch Major Home Improvement or Repair Stereo Equipment TV Digital Camera Vacation Travel Mobile Device

AUTOMOBILE OWNERSHIP

Brand planning to buy Reasons

PREFERRED BRAND (CLOTHING, FURNITURE, JEWELRY, MUSIC, HEALTH & BEAUTY PRODUCTS, ELECTRONICS, SOFT DRINKS)

Chinese Brand US Brand European Brand Japanese Brand Korean Brand

FAST FOOD RESTAURANTS

Frequency of visits Average spent Restaurant visited most often

WIRELESS SHARE & FORECAST

Desired features

Average bill Purchase plans – cell phone

MEDIA USAGE 22 types (including new media)

SIMULTANEOUS MEDIA USAGE

MEDIA INFLUENCES ON PURCHASES

Electronics Apparel/Clothing Groceries Home Improvement Automobiles Medicines Eating Out Telecom/Wireless Financial Services

INTERNET USAGE

Website used most often for fun/entertainment Website used most often to access or download video/music content Search engine used most often Search frequency Types of products searched Device(s) downloaded to

FAVORITE WAYS OF SPENDING LEISURE TIME

ONLINE SEARCH TRIGGERS

ONLINE PURCHASES

Frequency of online product purchases Website used most often for buying products Frequency of online research prior to purchasing Types of products researched online Influence of 'sponsored links / results' on products purchased online

RETAIL MOTIVATORS

Importance of Sales Fashion Forward Familiar Labels

FREQUENCY OF ONLINE PRODUCT SEARCH

Automobile/Trucks Clothing/Shoes Financial Maps/Directions Medical Movies Online Entertainment Product Information/Comparative Shopping (Non-Auto) Real Estate Restaurants Sports Travel

LIFE EVENTS

Yourself or Child Starting College Having a Baby Getting Married Separating/Getting a Divorce Retiring

HEALTH RELATED CONDITIONS

Allergies, Arthritis, Depression Diabetes, Headaches/Migraines Heartburn/Indigestion, High Blood Pressure, High Cholesterol Insomnia/Difficulty Sleeping Acid Reflux, Overweight, Anxiety, Asthma, Chronic Bronchitis, Enlarged Prostate, IBS/ Crohn's, Osteoporosis

ACTIONS TO IMPROVE HEALTH

Watching the Consumption of: Fat (Cholesterol) Salt Calories Carbohydrates Exercising Regularly Buying More Organic

CREDIT CARD OWNERSHIP AND

PURCHASES Credit Card Uses of Credit Card

DEBIT CARD OWNERSHIP AND PURCHASES Debit Card Uses of Debit Card

CABLE TV Percentage of time spent watching

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